

## Message Text

LIMITED OFFICIAL USE

PAGE 01 SINGAP 02024 120714Z  
ACTION EA-09

INFO OCT-01 EUR-12 ISO-00 AID-05 EB-07 OMB-01 TRSE-00  
CIAE-00 INR-07 NSAE-00 COME-00 /042 W  
-----130057Z 045435 /15

R 120425Z MAY 77  
FM AMEMBASSY SINGAPORE  
TO SECSTATE WASHDC 7717  
INFO AMEMBASSY BANGKOK  
AMEMBASSY JAKARTA  
AMEMBASSY MANILA  
AMEMBASSY KUALA LUMPUR  
AMEMBASSY TOKYO  
US EC BRUSSELS 133

LIMITED OFFICIAL USE SINGAPORE 2024

E.O. 11652: N/A  
TAGS: EFIN, EGEN, EEC, SN  
SUBJECT: ASEAN/EC TRADE AND INVESTMENT MEETING - APRIL 6-8, 1977

REF: STATE 88406

1. EMBASSY HAS LITTLE TO ADD TO EXCELLENT REPORTING ON SUBJECT.  
HOWEVER, WE DO THINK THAT DICHOTOMY IN PERCEPTIONS OF MFA AND  
SINGAPORE PRIVATE SECTOR REGARDING UTILITY AND ACHIEVEMENTS OF  
ASEAN/EC MEETING SHOULD BE RECORDED.

2. IN RECENT BRIEFING BY MFA OFFICER, WE WERE INFORMED THAT  
MEETING HAD FULFILLED EXPECTATIONS OF GOS; UNITED FRONT PRESENTED  
BY ASEAN VIS-A-VIS EC COMMISSION OFFICIALS AND REPRESENTATIVES  
OF EUROPEAN BUSINESS IS VIEWED AS BEING VERY MEANINGFUL SINCE  
IT SERVED TO PORTRAY ASEAN AS A VIABLE AND COHESIVE ENTITY.  
IN ADDITION, MFA SOURCE FELT THAT SUBJECT MEETING WAS SEMINAL  
IN NATURE AND THAT IT WOULD PROVIDE PRECEDENT FOR SIMILAR  
SESSIONS IN OTHER COUNTRIES, INCLUDING U.S. IN LATTER  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 SINGAP 02024 120714Z

CONNECTION, WE WERE INFORMED THAT ASIA SOCIETY (SIC) HAS  
ALREADY APPROACHED ASEAN WITH REGARD TO SPONSORING  
SUCH A MEETING.

3. IN RESPONSE TO A QUESTION, MFA OFFICER DISMISSED  
OUT OF HAND CRITICISM LEVELED AT MEETING BY EDITOR OF  
SINGAPORE'S BUSINESS TIMES, WHO SUBMITTED EXTENSIVE

COPY ON MEETING FOR LOCAL PRESS. EDITOR HAD OPENLY  
CRITICIZED EUROPEAN PRIVATE SECTOR PARTICIPANTS IN  
MEETING AS BEING LOW-LEVEL FUNCTIONARIES PRIMARILY INTER-  
ESTED IN SELLING TO RATHER THAN INVESTING IN ASEAN  
COUNTRIES. ALTHOUGH MANAGING DIRECTOR OF SINGAPORE  
TRADING COMPANY, INTRACO, AND CHAIRMAN OF SINGAPORE  
MANUFACTURERS' ASSOCIATION (SMA) DECLINED TO ASSOCIATE  
THEMSELVES WITH BUSINESS TIMES EDITOR'S VIEW, THEY  
ADMITTED THAT MEETING HAD BEEN DEVOID OF ECONOMIC  
CONSEQUENCE. HOWEVER, THEY TOOK CARE TO POINT OUT THAT  
IT WOULD HAVE BEEN ILLUSORY TO EXPECT ANY OTHER RESULT OF  
SUCH A MEETING. INTRACO CHIEF INDICATED THAT HIS PRIMARY  
OBJECTIVE HAD BEEN TO SOLICIT REPRESENTATIVE ARRANGEMENTS  
FROM EUROPEAN MANUFACTURERS TO ESTABLISH A MARKET FOR  
THEIR GOODS IN SINGAPORE AND REGION PRELIMINARY TO  
INVESTING IN LOCAL MANUFACTURING FACILITIES.  
GRANT

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TRADE, FOREIGN INVESTMENTS, MEETINGS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 12-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977SINGAP02024  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770168-0427  
**Format:** TEL  
**From:** SINGAPORE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770565/aaaacdqw.tel  
**Line Count:** 79  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 09cbb695-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 88406  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 21-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2546955  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ASEAN/EC TRADE AND INVESTMENT MEETING - APRIL 6-8, 1977  
**TAGS:** EFIN, EGEN, ETRD, OCON, SN, EEC, ASEAN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/09cbb695-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009